

## Overview of Ancoris Capital Partners

Ancoris is a specialty investment bank built for the private capital markets. We raise equity and debt for privately-held businesses, public companies and alternative investment firms

- Ancoris brings together structuring expertise, a global investor network and negotiating experience to deliver long-term, strategic financing solutions for its clients
- We are industry agnostic with broad experience across multiple sectors

### Target Deal Characteristics

Transaction Size	\$30 million to \$300+ million
Use of Proceeds	Acquisitions, growth, shareholder liquidity, recapitalizations, management buyouts and dividends
Securities	Equity and debt securities – including convertible preferred equity, preferred equity with warrants, mezzanine and senior debt
Business Characteristics	Late-stage, positive cash flow businesses with strong management teams, well-established industry positions and strong growth prospects

### Senior Deal Team

Over the past two decades, Ancoris senior management has raised over \$13 billion of capital for more than 160 companies

- Ancoris is led by Heather Smith, with over 24 years of experience focused on raising capital. Heather previously was the Head of many Private Placement Groups on Wall Street including Houlihan Lokey, Deutsche Bank, DCS Advisory and Greentech Capital Advisors
- The Ancoris team includes seasoned capital markets banking professionals and former buy-side investors that together leverage deep connectivity and expertise to provide authentic, long-term advice and unmatched execution. Ancoris' senior team has significant tenure working together at prior firms

## Customized Capital Solutions

Our capital solutions are customized for clients to maximize economics and drive the most beneficial terms for our clients. The Ancoris team has extensive experience executing complex transactions that focus on aligning interests for long-term success

### Deep Expertise

We specialize in private financing solutions for acquisitions, growth, shareholder liquidity, recapitalizations, dividends and management buyouts. Raising capital in the private markets often involves complex structures beyond the scope of even the most accomplished M&A or capital markets banker

### Client Focus

Ancoris delivers strategic, long-term solutions that address our clients' evolving financing needs. We partner proactively with clients throughout the full transaction life cycle - from creative marketing and structuring to specialty private placement execution and closing

### Innovation

Ancoris designs creative solutions that reduce financing costs, minimize equity dilution, and align the interests of both investors and shareholders. We have a track record of delivering financing solutions with significantly less dilution than those proposals our clients receive prior to hiring us

### Investor Network

Ancoris opens doors to our extensive network of over 3,000 traditional and non-traditional sources of capital to help find the ideal financing partner for clients. Ancoris' senior relationships enable an efficient capital raise process with strong results